



WELCOME TO ISSUE 2 OF THE C&O FOCUS

Our first quarter kicked off with a number of events; the team from our South Petherton depot did themselves proud with a great open day showcasing the depot and fantastic products from Massey Ferguson, Kverneland, SANY, Shelbourne Reynolds and more. Thank you to everyone who came along to support the event. We've been in the field with Sky, Mzuri and Kverneland, demonstrating the best in direct and conventional drills and joined all the leading dealers in the South West at the new West Country Farming and Machinery show in Exeter.



FOCUS, if you'd like to have a copy posted to you please let us know. Scan this code to update your contact preferences.

Our team is growing and we've welcomed new staff to the group including; Niamh Collins Isuzu Sales Executive (W. Sussex), Geoff Bennett Construction Sales Manager (W. Sussex), Charlotte Jones Area Sales Manager (Wiltshire), Andrew Dennett Engineer (Dorset). Alan Bennett, Engineer (Somerset), Lillias Whyte, Administrator (Somerset) and Stuart Stoodley, Service Manager (Somerset).

New roles are always advertised on the C&O website and we are always interested to hear from agricultural engineers who are looking for a new challenge.

COMING UP IN 2023

6 th JUN	FOCUS Evening 90-180hp / Loaders West Sussex
22 nd JUL	Mid-Devon Show Devon
3 rd AUG	Honiton Show Devon
16/17 th AUG	Gillingham & Shaftesbury Show Dorset
24 th AUG	Melpash Show Dorset
2 nd SEP	Alresford Show Hampshire
2/3rd SEPT	Dorset County Show Dorset
9 th SEP	Frome Cheese Show Somerset
9 th SEP	Romsey Show Hampshire
23 rd SEP	IOW Ploughing Match
4 th OCT	The Dairy Show Bath & West Showground

YOUR CHANCE TO WIN £100 ACCOUNT CREDIT

After all new tractor purchases Massey Ferguson invite all customers to fill in a survey about their tractor and the purchase process. These surveys are a vital way for Massey Ferguson and C&O to receive feedback.

To encourage customers to take time out of their day to complete the survey in C&O are holding a prize draw every quarter for customers who have completed the survey, the winner will win £100 credit on their account.

Congratulations to our first winner Mr Richard Baker of East Chinnock, Somerset.

MF 5S & 6S PICK YOUR OFFER



MF 5S

The best-in-class dairy & livestock tractor

Transmission: Dyna 4, Dyna 6

Maximum lift capacity(kg): 6,000

Maximum HP: 145

Engine: AGCO Power 4.4I, 4 cylinder



With our latest offer on Massey Ferguson 5S and offer. With tractors in stock ready for delivery now 6S series tractors you have the flexibility to choose there is no better time to upgrade to a new MF 5S the package that works best for you and your or 6S tractor. business. Talk to our sales team and build your Offer subject to terms & conditions.

2 FOCUS





MF 6S

Concentrated performance

Transmission: Dyna 6, Dyna VT

Maximum lift capacity(kg): 9,600

Maximum HP: **180** (boosted to 200)

Engine: AGCO Power 4.9I, 4 cylinder

OPTION 3 BESPOKE WARRANTY **& FINANCE**



GRASSLAND

Kverneland's extensive range of grassland machinery covers the entire range of forage production.

A range of front, side-mounted, centremounted and butterfly combination mowers, alongside front, rear & trailed mower conditioners mean there is a mower for every size of operation.

Rakes are available as single, twin or four rotor models. Kverneland's Compact Line 6.4m mounted version twin rotor model is new to the range.

Kverneland's Tedder range includes compact low-maintenance machines alongside heavyduty tedders designed for high capacity work up to 13.3m working width.

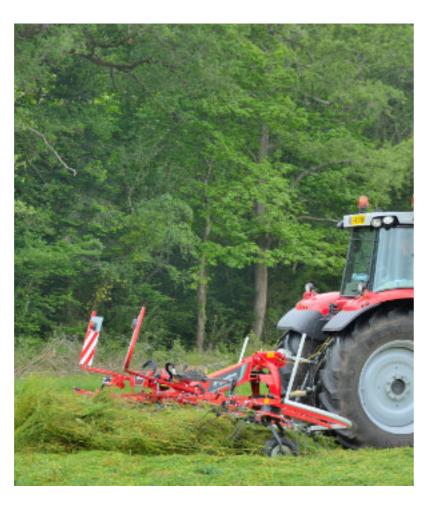
Specialist and multi-purpose Flail choppers for all uses from compact up to contracting work are all included in the Kverneland range.

CULTIVATION

Kverneland cultivation machinery delivers performance and reliability ensuring the perfect soil preparation every time.

Qualidisc disc harrows offer versatility, efficiency and high-quality cutting.Kverneland power





harrows are suitable for every horsepower ensuring strength, durability and optimum performance. The DTX, Flatliner and CLI Subsoilers give maximum soil shatter with minimum surface disturbance on just one pass.

Kverneland's range of stubble cultivators comprises the Enduro, Turbo and CTC, all designed to provide the best working quality with the highest output and lowest costs of operation and includes the Knock-On system for fast and easy metal exchange.

For seedbed preparation Kverneland's TLD and TLG cultivators have excellent weight distribution and the ability to give precise depth control and optimum ability to follow ground conditions.

Actiroll are a hard-wearing range of rollers, delivering compaction and levelling whilst reducing soil porosity and limiting evaporation.

GRASSLAND

- › 836 BALE CHOPPER
- > FML150 FLAIL CHOPPER
- > TAM2632M MOWER
- > TAM3232MT MOWER 3.2M, 8 DISC PROFIT
- > TAM3228MN MOWER/CONDITIONER
- > TAM4332LT MOWER/CONDITIONER
- > TAR9443 RAKE
- > TAR9580C RAKE
- > 9464M RAKE TWIN ROTOR
- > TAT8452 TEDDER
- > TAT8480 TEDDER
- > TAT8576 TEDDER
- › TAT8590 TEDDER
- › TAT8452 TEDDER
- TAT8576 TEDDER
- › FXE 280 RW TOPPER

SPREADERS

- > CL1100P PRO SPREADER
- > 1875 LTR IDC GEO SPREADER
- > 1875 LTR TL GEO SPREADER
- > 1500 LTR TL GEO SPREADER
- > 1500 LTR TL (WEIGH CELL) SPREADER





IN STOCK AT C&O

CULTIVATION

- > ENDURO 3000 CULTIVATOR
- › LD 85-200 PLOUGH
- > ES2501005E PLOUGH
- › ES-100-200-5 EXT
- › ES2500855E PLOUGH ES-85-200-5 EXT
- > H SERIES 301 POWER HARROW
- > S SERIES POWER HARROW
- > ENDURO 3000 CULTIVATOR
- > 5M QUALIDISC CULTIVATOR
- > LB 100/300 5+1 FURROW PLOUGH
- > 85-200 5 FURROW PLOUGH
- > 3300S VARIOMAT 5 FURROW PLOUGH
- > DTX300 SUBSOILER
- > TURBO 300 REFLEX CULTIVATOR
- > 3M QUALIDISC (DEMO) CULTIVATOR
- > 4M TRAILED ENDURO CULTIVATOR

SPRAYER

> IXTER B PRO 1800L 24M SPRAYER

FEEDER

> TRAILEDLINE CLASSIC DUO 22 SILOKING FEEDER



MASSEY FERGUSON, SANY, ISUZU C&O FUNTINGTON DELIVER THE BIG THREE

C&O's depot in the village of Funtington, West Sussex is close to the A27, between Portsmouth and Chichester and is in many ways the most diverse of C&O's six depots, delivering Isuzu pick-up trucks, alongside Massey Ferguson tractors, SANY construction machinery, Kverneland and Can-Am.

The team of 12 have been located on the site, managed by local farming company Basil Baird, for six years. An increase in workload has led the team to recently enhance their facilities, improving the showroom area, expanding the parts department and most importantly moving into a larger workshop, to enable our engineers to increase capacity.





Niamh Collins

2023 has seen Mark Duncton move into the role of Aftersales Manager. Niamh Collins joined in early 2023 to focus on the sales of Isuzu pick-up trucks. Niamh brings with her experience from the car industry and is transforming the delivery of Isuzu at C&O. Geoff Bennett is the newest member of the team and is focused solely on SANY construction sales.

Parts Manager David Morris, is a familiar face to customers at the Parts counter and renowned for his exceptional knowledge and service. C&O's Service

Geoff Bennett

David Morris

team of Dave Morgan, Ben Boocock, Stuart Bell and Rory Hooper are our multi-skilled engineers supporting the full range of machinery delivered. C&O are currently recruiting for an apprentice engineer to ensure we invest in the next generation of service engineers.

Supporting the teams at the depot are Caroline Robinson and Christine Barton, our very experienced administrators who support all aspects of the work at the depot. Our agricultural sales team, Philip Prior and Debbie Cant, cover a large territory in Hampshire and West Sussex which incorporates a diverse range of farms and agricultural customers. Philip and Debbie deliver the full range of Massey Ferguson tractors from compacts to 400hp tractors, combine harvesters and haytools.

The team also supply agricultural machinery from Kverneland, Opico and Shelbourne Reynolds alongside Can-Am ATVs and Side by Side vehicles ensuring that the needs of all farms dairy, arable and specialists - are met.

Talking about the latest range from Massey Ferguson Philip Prior said, 'The new range of 100-180 hp tractors are really showing their metal and proving to be exceptionally versatile tractors for mid-size farms'.

C&O will be holding a FOCUS evening on **6th June** to give customers from across the region the chance to discover more about the MF loader tractors in the 4700, 5700, 5S and 6S ranges, as well as showing off the improvements at the depot.

C&O Funtington

New Barn Farm, Funtington West Sussex, PO18 9DA 01243 682 025

> "We've got a great team here in West Sussex, everyone has really worked hard and pulled together over the past few months as we've improved the showroom, parts and workshop areas enabling us to increase capacity.

Now, with new members of the team focused on Isuzu and SANY, we're in a great place to provide exceptional support for our agricultural, construction and pick-up customers in West Sussex and Hampshire."

Mark Duncton, Aftersales Manager

C&O TEAM FOCUS FUNTINGTON

















HIT THE MARK

30-day Fuse NovAtel **FREE** trial



GET ON TARGET FOR MAXIMUM PRODUCTIVITY

A few centimetres makes all the difference when it comes to meeting your target.

FUSE NovAtel delivers ultimate accuracy so you can eliminate overlap and also benefit from up to 10% efficiency gains.

It's all about optimising your time on the job and making real savings on essentials like fuel, seed and fertiliser.

Sustainable, precision farming with less waste, needing fewer resources, promoting healthy plants and soil by enabling reduced soil compaction.

Experience it for yourself. Contact us today for a FREE 30-day Fuse NovAtel trial with cm accuracy level.





THE C&O CONSTRUCTION SALES TEAM

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Group Construction Sales Manager (IOW, Hampshire)

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C&O Construction ISSUE 2

ALLAN FELTHAM Construction Sales Manager (Dorset, Somerset)

GEOFF BENNETT Construction Sales Manager (West Sussex)

FOCUS 9

C&O

WELCOME TO C&O CONSTRUCTION

C&O have had a great start to 2023, delivering SANY excavators across the South Coast and reaching the fantastic target of delivering our 150th excavator since we started our partnership with



SANY at the start of 2022.

C&O have expanded the construction sales team and are delighted to introduce Geoff Bennett our new **Construction Area** Sales Manager for

West Sussex and East Hants. Geoff will be based at our depot in Funtington, West Sussex. 'This is a really exciting challenge for me, I've enjoyed getting to know this amazing product range and I'm getting out meeting customers as much as I can.'



Earlier this year Lee Priddle, our Construction Sales Manager travelled to the Con Expo in Las Vegas to see for himself the latest models that SANY are launching onto the market, including the new electric miniexcavator SY19F.

The SY19E comes

with fully electric drive with LFP (Cobalt free) battery for faster, safer and more efficient charging & longer battery life, it has zero emissions, can be charged from a single automotive standard charging socket and generates just 66dB noise level. Not just that it also benefits from SANY's 5 year guarantee.

We are already taking orders for the electric SY19E and are expecting to see first deliveries later in 2023.



C & O Isuzu 01243 682025

New Barn Farm, Chichester, West Sussex PO18 9DA

THE MULTI, MULTI, MULTI AWARD-WINNING ISUZU D-MAX. DRIVEN TO DO.

All fuel consumption and emission values are based on the new WLTP (Worldwide Harmonised Light Vehicle Test Procedure) test cycle which uses real-world driving data. Official fuel economy for the standard Isuzu D-Max range in MPG (I/100km): Low 25.1-27.6 (10.2-11.2). Mid 31.4-36.4 (7.8-9.0). High 36.0-39.4 (7.2-7.8). Extra-High 29.0-30.8 (9.2-9.7). Combined 30.7-33.6 (8.4-9.2). CO2 emissions 220-241 g/km.

COMP PACKAGE'

SANY EXCAVATOR INCLUDING, HITCH, **BUCKETS, TRAILER AND 5 YEAR WARRANTY** FROM £75 PER WEEK OVER 5 YEARS WITH £5K DEPOSIT AVAILABLE IMMEDIATELY Terms & Conditions apply.

10 FOCUS



5711M + LOADER FROM £538 per month* 5 YEARS 0% FINANCE 3 YEARS WARRANTY

5711M D4 C/W FL.3819. FINANCE 5+55@0% WARRANTY: 3 YEARS 2400 HOUR FULL MF WARRANTY PAYMENT: £538.33+VAT PER MONTH (BASED ON FINANCING £35,000)

MASSEY FERGUSON° is a global brand of AGCO Corporation

W W W . M A S S E Y F E R G U S O N . C O . U K

MF GRASSLAND

MOWERS

- > DM 246 Farmer Series ISL
- > DM 287 Farmer Series ISL
- > DM 316 FQ-KC

BALERS

- > 1840 Small Square
- > RB 3130F 13 Knife, Elink
- > RB 4160V Extra, 13 Knife, isobus
- > RB 4160V Extra 17 Knife, Elink

RAKES

- > RK 341
- > RK 381
- > RK 421 DN

- > RK 802 TRC

> TD 1110 DN

> RK 451 DN

- > RK 662 TRC

Can-am ATV

Outlander 450 Outlander 570 Outlander 650 Renegade 110

Side by Side

Traxter HD9

HONDA

ATV

TRX 420 FM1 TRX 420 FM2 TRX 420 FM6 **TRX 520 FM2** TRX 520 FA6

BORN TO FARM

Traxter HD7 Traxter HD10



MASSEY FERGUSON



IN STOCK AT C&O

- **TEDDERS** > TD 454 DN
- > TD 676 DN > TD 776 DN > TD 776 X DN > TD 868 DN

WRAP & TWINE

> 3800 Netwrap > 750 Black Agriwrap Hay Poly Baler Twine > LSB Long 3000 (Big Spo)

While stocks last. Call your local C&O depot for details.







NEW SEASON. NEW COLLECTION FROM MF Brand-new MF clothing, accessories, gifts and toys

- Innovation, high performance, comfort, value-for-money and style
- An exciting extended range of top quality products carefully selected
- by Massey Ferguson
- Workwear, outdoor clothing and leisurewear practical and good-looking
- Kids' clothing and workwear for the smallest MF fans
- Toys, collectibles, scale models, accessories great gifts



AGCO

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View the full collection at shop.masseyferguson.com then order and collect from your local C&O Parts counter.

> C&O TRACTORS LTD candotractors.com

MF 8S.265 USED REF: 30071796, E Power, '21



£119.500

REF: 50068618, Dyna VT £160,000





REF: 40072902, Not from farm £28,500

DVT MF 77199 NEXT ED, 71 REG, 2200 HRS £89.950





REF:50067760 LDR, D6, 1800hr £77,500

REF: 40069480, 2.25m, Hydroflex floor £29.850



REF: 50069688, '21

£22,995



Dyna VT Choice of Tractors



SKY EASY DRILL EX-DEMO BEE: 10069863, 6M, Min-till drill £129.950



REF: 10071280, 22 CUBE

£45.950



IN STOCK NOW



REF: 10071863,4M,Subsoiler £21.850

ALL PRICES EXCL. VAT. E&OE

NEW, USED & EX-HIRE MF 5711M LOADER MF 77265 NEXT EDITION 3000 HRS REF: 20067920, FL.3823 loader £52,500 £95,000 MF 1755F REF: 10072485, 30 kph, Air Con REF: 10072484, ROPS £33,495 £22.245 MF RB 4160V **BALER & WRAPPER** MF RB4160V + KUHN WRAPPER REF: 40069479 , 2.25m 13 Knife, ELink £34.995 **READY SOON** CAN AM OUTLANDER HONDA 520

REF: 10072379 FM2 £8,250

KVERNELAND MOWER

REF: 30070466, 3.2M

£12.975

REF: 10072400, DPS, 450 ABS **£7,995**



REF: 50067900 3M £26.250



KVERNELAND MOWER REF: 10069851 2.8M CENTRE MTD £11,350





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Visit our website and social media for more details on your local C&O team, brands, opening hours and contact details.



candotractors.com







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HONDA



POLARIS







