



6 Months of Massey Ferguson at C&O

It's now nearly 6 months since we surprised our local customers and the wider agricultural community with the decision to resign our New Holland franchise which, with the previous Ford dealership, had been based in Blandford Forum since 1969. This decision has been described as the best kept secret ever held in our industry.

After the initial shock and angst the staff knuckled down to set the ball rolling alongside our new business partners Massey Ferguson to offer to our new and existing customers a smooth transition from Blue to Red. Along the way we have lost staff who didn't wish to join our journey and added some outstanding new team members who are helping us move the business forward.



Sales, workshop and parts staff along with management have received training at the U.K. Massey Ferguson headquarters as well as in house training. Many staff have already visited the manufacturing facility in Beauvais North of Paris with more scheduled to visit this outstanding facility in November.

The first two new Massey Ferguson tractors were sold to Blandford customers in Wimborne and Okeford Fitzpaine on the same day in May, Wilton were soon to follow with an order for five tractors with the IOW and Funtington depots also selling their first units. To date we have retailed 32 tractors and are busily demonstrating tractors from compact 50hp to the 320hp 8700 series.

We embarked on a harvest demonstration programme with Massey Ferguson supplying us with two combines and a large square baler to carry out our harvest work. The Delta and Beta models performed well producing a good grain sample and straw quality in demonstrations across our region.



We currently hold 15 stock and demo tractors with more on order. These we hope will give us a good price advantage ahead of the introduction of 'mother regulations' at the turn of the year, with the added incentive of up to 4 years 0% finance on many of the tractors.

As if we haven't been busy enough our six months transition culminated in our open day held on 17th November at our Blandford HQ. We were delighted to welcome a large gathering of our customers to showcase our Red tractors alongside our main franchise manufacturers whose support has been unerring. We are very grateful for

the support from our customers which re-emphasises the business decisions we have made.

**See more pictures
from our Open Day at
www.facebook.com/candotracorsltd**

For on call/out of hours assistance please contact your local depot:

Blandford Heights
Blandford Forum
Dorset
DT11 7TF
01258 451221

West Street
Wilton
Wiltshire
SP2 0DG
01722 742 141

Unit 5, Long Lane
Newport
Isle of Wight
PO30 2NW
01983 524413

New Barn Farm
Funtington
Chichester, West Sussex
PO18 9DA
01243 682 025

Second Hand
Machinery Online:
www.candotracors.com



Customers from across our region came along to the C&O Construction Demo Day, which took place at Downend Farm, Stourpaine with thanks to Mark Farwell. An impressive range of machinery from Wacker Neuson was used by customers on site, including excavators ranging from the compact EZ17 to the ET145, the RTSC2 remote controlled trench roller and the DPU80 remote controlled vibratory plate. Also on site was a Merlo P38.14 construction spec telehandler and attachments from Prodem, alongside light equipment from Wacker Neuson. To experience these machines on your own site contact Allan Feltham, C&O Construction Sales Manager on 07908 262 833 to book a demonstration.



KUHN Farm Machinery has added a new model to its range of high horsepower, folding power harrows, with the 7-metre HR 7040 R sitting between the company's existing 6 and 8 metre models.



The new HR 7040 R is designed for contractors and large-scale arable farms and is capable of working up to 100 ha per day.

The HR 7040 R is fitted as standard with an intelligent monitoring system which relays torque and oil temperature data from three

gearboxes back to the tractor cab so that the operator can closely scrutinise the machine's operating parameters.

Like its sibling machines, the HR 7040 R has been designed to provide maximum reliability with all components, including central and side gearboxes, casings, rotor drive, transmission units and oil circulation systems capable of withstanding the power and torque delivered by 480 hp.

The new machine uses 3.5 rotors per metre of working width to maximise its operational efficiency, and rotor speed can be adjusted up to a maximum of 500 rpm. Working depth and levelling bar indexing can also be adjusted from the tractor cab enabling the HR to work effectively in dry or wet and light or heavy soil conditions. Talk to your local C&O Sales team about the Kuhn HR7040 R.



AS SEEN AT
OUR OPEN
DAY



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The Stihl Ultimate Chainsaw Promotion runs out on 30th November. Get up to £95 worth of free accessories at C&O. Chainsaws from £185. See www.stihl.co.uk/offer for full details.



Your Garden Machinery Winter Service

EARLY BIRD SAVINGS!

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Discount is subject to make & model. If model is not from a brand supplied by C&O Garden Machinery/C&O Tractors we cannot guarantee to be able to provide the early bird discount due to additional costs for sourcing parts.



BLANDFORD

Matthew Holland 07980 730240
Ben Best 07980 730 244

WILTON

Paul Shutler
Andrew Innes

07980 730242
07980 730243

FUNTINGTON

Matthew Davies 07887 506211
Philip Prior 07842 365265

ISLE OF WIGHT

Lee Priddle 07725 813384

C&O CONSTRUCTION
Allan Feltham 07908 262833

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2 Available

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*Over 40 MPG figure applies to manual transmission models. MPG figures are official EU test figures for comparative purposes and may not reflect real driving results. Official fuel figures for the Isuzu D-Max range in MPG (l/100km): Urban 30.4 - 38.7 (9.3-7.3). Extra Urban 40.9 - 50.4 (6.9 - 5.6). Combined 36.2 - 45.6 (7.8 - 6.2). CO2 emissions 163 - 205g/km. For full details please contact your local Isuzu dealer or visit isuzu.co.uk

†Important Information. Business users only. Rental amounts shown are for an Isuzu Blade Double Cab Commercial Vehicle On The Road with manual transmission, excluding special paint finish. Contract based on 10,000 miles per annum, nonmaintained. Vehicle must be returned in a good condition to avoid further charges. Subject to status. Provided by Lex Autolease Ltd trading as Isuzu Contract Hire, Heathside Park, Heathside Park Road, Stockport SK3 0RB. Available at participating dealers only. Excludes motability and fleet sales, not available in conjunction with any other offers or with BASC or NFU member discounts. Available until 31st December 2017. *3.5 tonne towing applies to all 4x4 models. **125,000 miles/5 year (whichever comes first) warranty applies to all new Isuzu D-Max models. Finance options available at participating dealers, subject to status. Terms and conditions apply. Visit isuzu.co.uk

