

Newsletter July 2017

# **IT'S DEMONSTRATION SEASON**

The Massey Ferguson Delta 9380 AL Combine Harvester with 30ft power flow header has arrived with C&O and will be taking part in an extensive demonstration programme across C&O's regions, supported by a Massey Ferguson Beta 7370, 6 Straw-walker Combine with free flow 23 ft header, Massey Ferguson MF 2270 Big Baler and a range of Massey Ferguson demonstration tractors.

The self-levelling hybrid model Delta 9380 AL has 496 hp, two 4.25m rotors and a 10,500 litre capacity tank. The power flow header gives unrivalled feed output whilst the driver benefits from an industry leading Skyline cab.

Alongside our Massey Ferguson demonstration fleet C&O also have demonstration models from our machinery partners, including Merlo, Mzuri, Kuhn, Wacker Neuson and Polaris.

Talk to your local C&O sales team to book a demonstration on your farm.



C&O supply the safest dumpers in the UK -HSE approved safety features to set a new industry standard - Read more on page 3.

# HARVEST HOURS 2017

Blandford, Funtington and Wilton Isle of Wight

Mon-Fri Saturday Sunday

8am-6pm 8am-4pm 8am-12 noon\*

Mon-Fri 8-5pm Saturday 8-12.30pm Sundav

on call \*May be subject to change due to weather conditions. We advise calling your local depot to check before visiting.

### FOR 24 HR OUT OF HOURS SUPPORT PLEASE RING

Blandford 01258 451 221 Isle of Wight 01983 524 413 Funtington 01243 682 025 Wilton 01722 742 141

#### For on call/out of hours assistance please contact your local depot:

Blandford Heights Blandford Forum Dorset DT11 7TF 01258 451221

West Street Wilton Wiltshire SP2 0DG 01722 742 141

Unit 5, Long Lane Newport Isle of Wight PO30 2NW 01983 524413

New Barn Farm Funtington Chichester, West Sussex PO18 9DA 01243 682 025

#### Second Hand Machinery Online:

www.candotractors.com

## Success for Student of the Year Jake

The seventh year of the celebrated NFU Agricultural Student of the Year Competition at Kingston Maurward College resulted in a unanimous win for Jake Collier, with runners up places for Andrew Doble, Madeleine Selby and Sam Wrixon.

The Award was initiated in 2011 by the NFU in conjunction with C&O Tractors Ltd, who wanted to support a credible accreditation that would aid young farmers in their future careers.

The 12 participating students, studying their second year Level 3 Extended Diploma in Agriculture, competed against one another in an intense day of tasks. These included livestock, machinery and estate skills and a 50-question theory test. This was followed by an interview with a panel of judges including the NFU's Rupert Rees, NFU County Chair, James Cossins, and C&O Tractors' Matthew Holland.

Jake was presented with the bespoke trophy made for the competition in 2011 by Kingston Maurward resident blacksmith Simon Grant Jones. Jake's prize is £250 worth of Massey Ferguson merchandise.

C&O Tractors Sales Manager, Matthew Holland, said: "Jake is a well deserving winner; a well-balanced student, with a clear outlook in life and definite goals for the future. C&O Tractors are delighted to be continuing with our support of Kingston Maurward College and their agricultural students. This year we are very happy to bring Massey Ferguson into that relationship and we look forward to coming back next year to meet future generations of young farmers."

Dorset NFU County Chairman, James Cossins, said: "The students are of a very high standard - good students can slot straight into work at good farms having the right qualifications and these students are testament to that."



A team of C&O staff from across all our regions and all areas of the business have visited the award winning Massey Ferguson factory in Beauvais, France. The factory, which is 90 miles north of Paris, was awarded the prestigious 'Factory of the Year' trophy in 2016. Employing around 2000 staff the manufacturing plant see between 80-100 new tractors roll off the production line every day. Staff were particularly impressed with the quality testing at the plant, which took place at every stage process. from in the manufacturing to assembly and on the finished machine.



### Growing our team



Kelvin Selby Workshop

Kelvin joins the us in and Blandford workshop brings with him 15 years experience working on Massey Ferguson tractors, balers and combines.



James Pickering Sales Product Specialist

James has joined the Blandford David joins the team sales team and brings 4 years experience working on Massey Ferguson machines. James will be leading our department. demonstration programme.



**David Morris** Parts Manager

at Funtington, bringing 37 years of agricultural experience to the parts



Chris Rann (above right) Workshop Chris is joining the workshop on the Isle of Wight and bringing many years experience working on Massey Ferguson tractors.

#### Matt Sutherland (above left) Deputy Manager

Matt will be involved in running the depot on the Isle of Wight.



## C&O supply the safest dumpers in the UK to Tonic Construction HSE approved safety features to set a new industry standard

Tonic Construction have taken delivery of 17 new HSE approved 9 ton forward-tipping dumpers from C&O Construction. The ground-breaking new machines, developed in partnership with Tonic Construction, Wacker Neuson and C&O Construction, are setting new health and safety standards for dumpers.

The delivery of the new machines is the culmination of 12 months intensive development. Following on from a site fatality in 2016 Tonic Construction MD Tony Iles was determined to change the industry standard to ensure greater safety for dumper operatives.

"What we found in our investigations after a tragic fatality a year ago, was that the conventional FTD (Forward Tipping Dumper) gave the operator no confidence whatsoever in staying with the machine in an overturn situation, which concerned us greatly moving forward. We also found the visibility from conventional FTD were poor to say the least, so with this in mind we decided as a company to go back to the beginning and try and find a solution for an FTD that was suitable for the 21st century" said Tony Iles, Managing Director of Tonic Construction.

"Although it has been exhausting and very frustrating trying to win over the industry, I have been fortunate enough to have met some like-minded individuals during this process that have a similar passion for change, and we have now gathered enough backing and momentum that it is now virtually inevitable that FTD use in the UK will change for the better and for the good. We hope the industry is serious enough about improving dumper safety that we will see BMTs (Bulk Material Transporters) appearing on sites across the country very soon" added Tony.

"C&O Construction are proud to have had the opportunity to work with Tonic Construction and Wacker Neuson on this innovative project. Nothing is more important than ensuring the safety of the workforce and with the BMT we hope that a new standard has been set. We have already started to see industry interest with an order for 10 units from a Southampton based contractor" said C&O Construction Sales Manager Allan Feltham. The new models are manufactured by Wacker Neuson and have recently been displayed at the Plantworx event. The trucks are being fitted up to the new safety standards by C&O Construction. The new dumper has an air conditioned cab with a secondary operator protection system so the operator can stay in the cab during loading, eliminating the potential for slips, trips and falls whilst mounting and dismounting a traditional dumper. It also means the operator is more focussed and aware of their tasks and surroundings whilst staying placed in the cab. The BMT also boasts forward and reverse colour cameras on an 8 inch screen in the cab, and a radar system, which now means there are zero blind spots around the BMT. In addition, the cab has a high back seat with a four point harness-type seat belt.



Keeping the driver safe within a cab also delivers massive productivity benefits, reducing an average fill time from 10 minutes to just 4 minutes – a production increase of 140%. The BMT has the Trackunit card swipe system which ensures that only users with activated cards can start the dumper. In addition, the system also runs any activity report required, a geo fence system to notify site managers if the plant ventures into an area of restriction and isolators for optimum security outside of work hours.



# C&O Tractors Ltd 01258 451 221 🐳 massey ferguson





www.candotractors.com

**BLANDFORD** Matthew Holland 07980 730240 Ben Best 07980 730 244

WILTON **Paul Shutler** Andrew Innes

07980 730242 07980 730243

FUNTINGTON Philip Prior

07842 365265

**ISLE OF WIGHT** Lee Priddle 07725 813384 **C&O CONSTRUCTION** Allan Feltham 07908 262833

# **USED TRACTORS USED MACHINERY**



**Massey Ferguson 6480** 4 WD, Air Conditioning, Front Suspension, Cab Suspension, Loader, 4WD, 50kph Dyna-6 Transmission



New Holland RB 150 baler New Superfeed baler, 2.3m wide pick up, Drop floor, Dual Density, 2016 build £22,500



Massey Ferguson 7626EXD6 4WD, Dyna-6 & Quadlink - Autodrive - 50Kph W/P Ft. Fenders, Data + Video, Isobus & Autoguide. 2 Roof Mounted Beacons, 1608hours, Warranty; 4year 2500 hours



Merlo 42.7 telehandler 156hp, Boom suspension, Air seat, 470 hours, '66 plate, 24" Michelin, Pick up hitch, Merlo headstock, In as new condition, 18 month warranty. £52,950



Merlo 40.7 14 plate, 24 inch Michelin tyres, 3500 hours, Boom suspension, Rear pick up hitch, Air seat, Air con, Excellent condition £31,950



New Holland T7.260 Auto Command, Gold Cover, Front linkage Good tyres, PLM ready Special Terms Apply



New Holland LM 7.42 Telehandler - Ex Demo, 16 plate, 359 hours, P.U.H., Air conditioning, Boom suspension, 24" tyres £54,950



New Holland T4.105 Ex-Demo, Q46 loader, 270 hours, 4WD, 24x24, air con, air seat £39,500

### Great prices on PLM systems inc. Display units, IntelliSteer and IntelliDrive

MZUCi

#### **USED MACHINERY**

Bomford 608 3PL mounted hedgetrimmer	£5,650
Browns Conventional Bale Sledge – Like new	£1725
Ford 3930 Refurbished 2WD	£8,950
Kuhn FC3125D F Front mounted mower conditioner	IN STOCK
McHale Sheargrab Euro brackets	£350
New Holland T4.75 F LH Power Shuttle, 231 hours	£22,500

Quicke Bucket Grab Red Rock Sheargrab Euro brackets Shelbourne Reynolds 3200 side spreader Twose 6.3m Cambridge breaker rollers Vicon PZ Haybob

#### **NEW AND IN STOCK**

Watson Ballast rollers 8' & 10' Feed trailers 16' & 20' Browns Log splitters

#### **EX-DEMO**

£795 £450 £18,450

£5,650

£1,850

Quicke

Wacker Neuson 803 Micro Excavator Wacker Neuson EZ80 Zero Tail Swing Midi Excavator Wacker Neuson RD18-80 Tandem Vibratory Roller

HONDA







